



2001-2002
Officers

President:

Judy Brannon
(515) 267-5346
Jbrannon@guidemail.com

Vice President:

JoAnn Olson
(515) 225-5931
Jaolson@fbfs.com

Secretary:

Dennis Forsythe
(515) 226-6702
Dforsythe@fbfs.com

Treasurer:

Nancy Green
(515) 280-2850
nancy.d.green@emcins.com

Past President:

Bob Conroy
(515) 267-5980
Bconroy@guidemail.com

Directors

Kevin Seward
(515) 225-5699
Kseward@fbfs.com

Doug Pearson
(515) 457-5206
Pearsod2@nationwide.com

Dan Crew
(515) 362-7513
Dan.c.crew@emcins.com

Barb Sullivan
(515) 225-5455
Bsullivan@fbfs.com



CPCU Society Iowa Chapter

www.cpcu-iowa.org

September 2001

MESSAGE FROM THE PRESIDENT

Welcome back to what promises to be an exciting CPCU year. Our Chapter celebrates its 50th anniversary in January. We'll mark the occasion with a gala evening reception at Younker's Tea Room on January 24, with many special guests including Jack Byrne, Chairman of One-Beacon Insurance Group, as our speaker. You won't want to miss this!

Vice President **JoAnn Olson** has many interesting meetings planned. Mark your calendar now for I-Day on Friday, November 16. At last year's I-Day, you overwhelmingly said you wanted to hear more about technology. Speakers this year include Roseanne Mead from the Iowa Dept of Insurance speaking on E-Commerce and NAIC initiatives, and Randy Johnston, K2 Enterprises, presenting the top ten technologies affecting business today. We'll also officially welcome 27 new CPCU designees to our Chapter with our con-ferment conducted by National CPCU Presi-

dent, John Reynolds. Our Chapter's New Designee Rep this year is **Brandy Grandbois**, an American Family agent, who is planning a September function specifically for our designees.

* * *

I hope you found time this summer to get away from the daily grind, do something new, rest and relax, visit with friends and family, and refresh your spirit and mind. I spent a piece of my vacation cleaning two miles of highway in Estes Park, Colorado, with members of the Colorado CPCU Chapter. The Chapter, based in Denver, cleans part of Highway 7 each month from May to September, as a good works project. I had gotten to know several member of the Colorado Chapter during national CPCU functions and I was impressed with the dedication of the CPCU's most of whom drive 2 hours each way to reach the piece of highway they



Judy Brannon

clean. My husband and I recently bought a vacation home in Estes Park. Put all that together, and I found myself one warm sunny Saturday morning, wearing an orange vest, getting my "bending" exercise by the side of a highway! I came to three conclusions: (a) I will NOT suggest we adopt a highway as a "good work"! (b) CPCU's everywhere are fun people to meet, and (c) if anyone ever starts a drive to put a 5-cent deposit on cigarette butts, I'll support it!

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Awards Received by the Iowa Chapter

Everyone can give themselves a pat on the back for helping the Iowa Chapter of the CPCU Society earn the following awards for the 2000-2001 Year:

Membership Award for Excellence

Achievement Award—Candidate Development

E. Adrian Teaf Memorial Education Award—Excellence

Excellence Award for Public Relations



A BIG THANKS TO THE FOLLOWING CONTRIBUTORS

The following companies and agencies have each contributed to help in celebrating the CPCU 50th Anniversary:

Allied Insurance

Continental Western Group

EMC Insurance Companies

Grinnell Mutual Group

Highlands Insurance Group

Holmes Murphy & Assoc

IMT Insurance

Independent Insurance Agents of Iowa

Lamair-Mulock-Condon co

Merchants Bonding

Old Republic surety Co

One Beacon Insurance

(Hawkeye-Security)

Congratulations to the 2001 CPCU Designees

The Iowa Chapter of the CPCU Society wishes to extend our sincerest congratulations to all new CPCU Designees.

Your achievement demonstrates your commitment to increase your knowledge and to continually improve your professional status. Earning the CPCU designation is a major milestone in your personal growth and professional development, and we applaud your efforts.

The Iowa Chapter CPCU society Board will be hosting a reception to welcome all new designees in September. Further details will be sent soon. We encourage all new designees to attend.

Following are the 2001 CPCU Designees:

Amy Albaugh

Denis Armstrong

Lisa Bielser

Eric Bru

Terri Frieberg

Brandy Grandbois

Russell Greenwood

Carol Greif

Jean Johnson

Sean Kennedy

Kelly LaFollette

Lisa LeTourneau

Bradley London

Daniel McCleary

Mark McClusky

Rodney Miner

Paula Mumm

Jody Ochsner

Julie Pautvein

Dawn Sassatelli

Mary Ward

Lisa Wells

Matthew Wentzel

Jeffrey Wilson

Shirley Winters

Christine Wirth

Patti Wiskus

FUTURE MEETING DATES, LOCATION, AND TOPIC

Please check the website for updates.

September 20, 2001	Wakonda Country Club	E & O
October 18, 2001	Urbandale Golf & Country Club	Loss Control & Ergonomics
November 16, 2001	University Park Holiday Inn	I-Day
December 20, 2001	Glen Oaks Country Club	Humor in the WorkPlace & Increased Productivity
January 24, 2002	Younkers Tea Room	50th Anniversary Celebration
February 21, 2002	Unknown	Terry Vaughn
March 2002	TBA	
April 2002	TBA	
May 2002	TBA	

CPCU ANNUAL MEETING BUSINESS WITHOUT BOUNDARIES OCTOBER 21-23 SEATTLE, WA

Everyone is encouraged to attend the 2001 CPCU Annual Meeting & Seminars that will be held in Seattle, WA from October 21—23. For meeting information, you may call the CPCU Society at 800-932-2728, option 4 or visit their website at www.cpcusociety.org. The seminars are based on four tracks: Agent/Broker/Adjuster, Strategic, Global Technology, and Leadership. In

addition, it's a great opportunity to meet other CPCU's from across the nation. There's something for everyone. Also, the Iowa Chapter will be hosting a reception for all Iowa Chapter members and their spouses/guests on Sunday or Monday evening. Look for details in the October newsletter. Hope to see you in Seattle!!

CPCU EXAM CHANGES

The CPCU exams are now computer-administered. The exams remain in essay form. They can still be taken in paper form for an additional charge. In addition, there is now a testing window. Students schedule their own exam date and time within the testing window for which they are enrolled. The available dates and times depends

on the individual testing centers where the tests are administered. The testing windows for the upcoming year are November 15-December 15, 2001; February 15-March 15, 2002; May 15-June 15, 2002; and August 15-September 15, 2002.



Continuing Professional Development (CPD)

Members of each chapter are encouraged to continue their personal and professional development. The CPD Award was designed to help promote this accomplishment. Please look in the October newsletter for more details on the qualifications of this award.

CONGRATULATIONS TO.....

Julayne Sankot and her husband on the birth of their son...

Bob Conroy and his new wife on their marriage....

WELCOME TO THE FOLLOWING CPCU CANDIDATE MEMBERS

Gayle Adrian-Breneman
Douglas Brinkman
Janet Carlson
Deborah Hockett
Carol Ratekin

Lisa Bielser
Lynda Butler
Peggy German
Patrick McClelland

Message from the President (cont'd.)

Based on a survey of CPCU members countrywide, the national CPCU Society has determined what is most important to our members is (1) increased visibility for the CPCU designation, and (2) continued opportunity for education. National has published a new strategic plan and tactics to accomplish these goals. They also revised the award structure for Chapters to align with the strategic plan. You can find copies of both the strategic plan and the awards criteria on our Chapter Website: www.cpcu-iowa.org.

Our own Chapter's board has been meeting this summer, revising our committee structure

and making plans to support these initiatives. We have committed to achieving the highest level of the new Circle of Excellence award, and in doing so, better support all our members and continue our tradition as a top notch CPCU Chapter. Included will be an increased emphasis on education: leadership and professional skills, career management, and technical skills, with the help of **Craig Green, Jennie LeGates and Karen Wassather.**

Speaking of Websites, if you haven't looked at ours lately, please do so. Web team **Bob Conroy, Nancy Green, Kevin Seward and Jeff Wieland** have been hard at work. Our Website con-

tinues to get better and better.

And speaking of **Bob Conroy**, I would be remiss if I didn't take this opportunity to thank Bob for his leadership as Chapter president this past year. Bob became active in our Chapter as a committee chair immediately upon moving to Iowa, and has served our chapter well for many years. As Immediate Past President, he continues as a member of our board, where he can rest on his laurels while imparting wisdom. Knowing Bob, though, he won't be "resting" – he'll be off playing with the Website!

Looking forward to seeing all of you at a CPCU function soon!

2001-2002 Officers, Directors, and Committee Chairs

		<u>Phone</u>	<u>e-mail</u>	<u>Fax</u>
President	Judy Brannon	267-5346	jbrannon@guidemail.com	267-5546
Vice President	JoAnn Olson	225-5931	jaolson@fbfs.com	226-6549
Secretary	Dennis Forsythe	226-6702	dforsythe@fbfs.com	226-6468
Treasurer	Nancy Green	280-2850	nancy.d.green@emcins.com	237-2016
Immediate Past President	Bob Conroy	267-5980	bconroy@guidemail.com	
Director Member Activities				
	Kevin Seward	225-5699	kseward@fbfs.com	
New Designee Rep	Brandy Grandbois	225-8300	bgrandbo@amfam.com	440-4544
Membership	Jeff Wieland	267-5938	jwieland@guidemail.com	
Golf Event	Jeff Jeffus & Gary Arneson	471-3879	ajeffus@onebeacon.com garneson@onebeacon.com	284-0336
Company Connections	Jeff Jeffus	471-3879	ajeffus@onebeacon.com	284-0336
Director Internal Operations				
	Doug Pearson	457-5206	pearsod2@nationwide.com	
Awards	Julayne Sankot	280-4604	sankot@nationwide.com	
Strategic Planning	Cerie Garton	471-3778	cgarton@onebeacon.com	284-0373
Chaptergram Editor	Jody Ochsner	226-6083	jochsner@fbfs.com	226-6468
Industry Visibility Historian	Ted Lussem	243-4289	tlussem@brooks-lussem.com	246-1329
Directory Community Development				
	Dan Crew	362-7513	dan.c.crew@emcins.com	
Public Relations	Wade Sheeler			
Web Site Development	Kevin Seward	225-5699	kseward@fbfs.com	
	Nancy Green	280-2850	nancy.d.green@emcins.com	
	Jeff Wieland	267-5938	jwieland@guidemail.com	
	Bob Conroy	267-5980	bconroy@guidemail.com	
Good Words	Pam Heilskov	280-2951	pam.j.heilskov@emcins.com	237-2128
Fire Safety Trailer	Pam Heilskov	280-2951	pam.j.heilskov@emcins.com	237-2128
Photographer	Pat Martin	237-2176		237-2016
	Barb Sullivan	225-5445	bsullivan@fbfs.com	226-6565
Drake Scholarships	Fred Schiek			
Financial Services Awareness	Larry Gille	286-4329	lgille@bankers-ins.com	286-4214
Director Professional Development				
	Barb Sullivan	225-5445	bsullivan@fbfs.com	226-6565
Leadership & Professional Skills	Karen Wassather	221-2318 x261	kwassather@tero.com	
Career Management Resources	Jennie LeGates	(641)236-6121 x4397	jlegates@gmrc.com	(641) 236-2838
Technical Skills	Craig Green	440-5802	greenc@nationwide.com	
Continuing Professional Development	Jill Polk	559-1200x1470	jill.polk@rainhail.com	559-1201
Ethics	Bruce Kelley	280-2950	bruce.g.kelley@emcins.com	

IOWA CHAPTER CPCU SOCIETY MEETING

Topic: Errors and omissions exposures of property and casualty agents

Date & Time: Thursday, September 20 11:30 a.m.

Location: Wakonda Country Club, 3915 Fleur Dr, Des Moines

Cost: \$18.00 per person

Our speaker is Jack Wharton of Peddicord, Wharton, Spencer and Hook, P.C. Through his work on errors and omissions cases, he will provide us with fact patterns seen in these types of cases. You can look forward to an interactive meeting with case studies and an interesting look at the E & O exposure of property and casualty agents.

Questions to: Jo Ann Olson (515) 225-5931
Jaolson@fbfs.com

To enable us to have an accurate count for food purposes, **please call, fax, or e-mail reservations by September 14th to:**

Nancy Green
Phone: (515) 280 2850
Fax: (515) 237 2016
E-mail: nancy.d.green@emcins

Cancellations needed by September 18

Make checks payable to: Iowa Chapter – CPCU

Mail checks to: Nancy Green, CPCU
EMC Insurance, W4S
717 Mulberry
Des Moines, IA 50309

Name(s): _____

Company: _____ Total Enclosed: _\$ _____
Cost: \$18 per person